



Innovative IT Solutions

BUSINESS IT SERVICES (BITS)

Speakers



Zena Negash

IT Specialist & Cloud Advisor

Zena specializes in BITS and Amazon Web Services (AWS).



Robert Pinder

**Cloud Technology
Development Manager**

Rob has more than 21 years of IT experience, specializing in cloud technology.

Our Team

Joshawn Rogers

Sales Manager

John Pedoeim

Strategic Alliance Manager

Terry Leathery

Sr. Account Manager

Lucio Corsini

Account Services Manager

Joe Caruso

Lead Engineer

Overview

Digicon Corporation has been innovating since 1985 and remains a trusted IT managed services provider today. We provide solutions and services centered on IT management, cloud management, web conferencing, and software development.

At Digicon, collaboration is the first step to customer satisfaction. We listen closely to our customers and work with them to understand their needs and help accomplish their missions.

Partnerships

Digicon participates in these AWS programs:

- AWS Partner Network
- AWS Select Consulting Partner
- AWS Public Sector Partner & Solution Provider
- AWS Solution Provider Program

We are also currently working toward our AWS Digital Workplace Competency.

Digicon holds a contract vehicle with the City of Baltimore that includes cloud, hardware, and software.



Business IT Services

Digicon's Superpower: Fully Inclusive, Consolidated IT

Digicon's BITS offerings are designed to improve and support the IT and organizational needs of mid-size businesses & local governments. We consolidate their IT into a fully inclusive, cloud-based platform for efficient IT management backed by our 24/7 service desk.

BITS Value Proposition for Clients

Ask yourself...

- Are you looking to reduce IT operational costs?
- Are you looking to scale your IT infrastructure?
- Do you want to forget about computer updates, hard drives, and licenses?
- Do you want to improve the security of your workplace or data?
- Do you want 24/7 access to skilled engineers and IT talent who know your business?
- Do you need help with AWS migration and implementation?

BITS Services

AWS Cloud & Migration

File and Print Services

Remote Access

Backups

24/7 Help Desk & Monitoring

Security Services

Custom Applications

Microsoft Office 365 Support

Managed & Professional Services

AWS Services Offered

Amazon Elastic Compute Cloud

AWS Directory Service

Amazon FSx

AWS Client and Site-to-Site VPN

AWS Backups

Amazon Simple Storage Service

Amazon Glacier

Amazon WorkSpaces

Amazon AppStream

Amazon WorkLink

Amazon WorkDocs

OUR CLIENTS



Digicon has supported HABC for 19 years. We urgently implemented WorkSpaces at the start of the COVID-19 pandemic so HABC could continue its operations remotely.



Digicon has supported Prince William County, Virginia, for 9 years. Digicon provides on-site help desk services for all PWC government. After-hours support is transitioned to our managed network operations center.



In 2019, Digicon was brought in by SSAB to complete a partial migration of on-site services to the cloud, while observing the strict compliance requirements of a federal agency.

CASE STUDY: MIGRATING MICROSOFT WORKLOADS TO AWS

For more, visit:

*[https://digicon.com/blog/press/
increasing-performance-
decreasing-costs-with-aws-
services/](https://digicon.com/blog/press/increasing-performance-decreasing-costs-with-aws-services/)*

Digicon provided Patriot Realty with a better AWS Cloud solution and currently uses several AWS services to improve operational costs, security, and performance.

1

Reduced Costs

Patriot now has more visibility into its IT costs. Migrating to the cloud has also eliminated the need to maintain and buy new hardware and software licenses.

2

Simplified Security

With Client VPN, no matter where Patriot's employees are, they can work exactly the same as if they were sitting in the office.

3

Increased Performance and Reliability

Moving the IT infrastructure off of aging hardware has increased performance reliability, speed, and security.



TESTIMONIAL

Digicon moved us quickly and seamlessly from a hardware-based system to the cloud. They were thorough and knowledgeable and the results excellent – I would recommend them to anyone.

- LEITH WAIN, PATRIOT REALTY

LEARN MORE

MID MARKET CALL TO ACTION

Self-Assessment: digicon.com/conduct-an-it-self-assessment

This is how we engage with potential customers to review their IT needs. Their answers to this assessment allow us to quickly provide a simple estimated quote of services.

WEBINARS

We conduct BITS webinars and one-to-one demos on an ongoing basis.

BLOG

digicon.com/blog

CASE STUDIES

digicon.com/blog/press

CONTACT US

with any questions or for an assessment

WEBSITE

www.digicon.com/business-it-services

ADDRESS

6319 Executive Boulevard, Rockville, MD 20852

PHONE

(301) 656-9355

EMAIL

lcorsini@digiconasp.com

